Pricing

Table 8 Price control

What price?	What regulation?	Who regulates?
Price of prescription drugs	Maximum prices (1) (+)	Government (Pricing Bill)
	(+) To be changed according to the	
	draft law, introducing fixed prices.	
Price of OTC drugs	Maximum prices	Government (Pricing Bill)
	(1)	
Profit margin	Maximum margins (1) (+)	Government (Health Bill)
	(+) To be changed according to the	
	draft law, introducing fixed profit	
	margins.	

Source: (1) ECORYS questionnaire (2006)

Other

Recent reforms:

2000 - Ownership of community pharmacies no more limited to pharmacists only

2001 - Deregulation of the monopoly

2004 - Limiting the number of pharmacists to support economic performance of individually-owned pharmacies; chain companies can own up to 1% of community pharmacies, chain companies are reluctant to cooperate with the Chambers

References

- Pharmaceutical Law of 06/09/2001 and Law on Pharmaceutical Chambers of 19/04/1991;
- Law of 27/07/2002 on amendment of the Law on Pharmaceutical Chambers and Pharmaceutical Law;
- Data from the European Commission;
- ECORYS questionnaire.

http://ec.europa.eu/internal_market/services/docs/pharmacy/appendices_en.pdf

6.20 Portugal

6.20.1 Narrative description

Portugal is somewhat restrictive in its regulatory framework, both on conduct as well as on entry regulation. The regulatory framework consists of an extensive collection of Acts and Decrees.

Educational requirements are laid down in the Pharmaceutical Act (Decree-Law 288/2001). Also requirements to register, to obtain a licence and to become member of the professional association are laid down in this Act.

The scope of the professional monopoly is determined by a set of laws:

- Decree-Law 48547 of 27th August 1968, Articles 29 and 97;
- Decree-Law 134/2005, 16th August;
- Governmental Decree 827/2005, 14th September;
- Governmental Decree 367/72, 3rd July, as amended;
- Decree-Law 320/99, 11th August.

Ownership and changes in ownership are subject to Law 2125 (1965) and Decree-Law 48547 (1968). The establishment of pharmacies is legally organised through criteria set by Governmental Decree 936-A/99.

Cooperation of pharmacies with other professions, the design of the practice, the presence of a pharmacist, the required stock and requirements with respect to product/service differentiation are all subject to Decree-Law 48547 (1968) with some additional Decrees and amendments (see Overview, below).

Opening hours are restricted by Governmental-Decree 256/81, amended by Governmental Decrees 91/82, 361/82, 792/91 and 146/96.

Prices of prescription drugs and profit margins are set by decision of the Ministry of Health.

Entry regulation

In Portugal the duration of education is 5.5 years, of which 6 months consist of compulsory practice. The annual number of students who begin a course of academic study to become pharmacists is limited to about 900. Community pharmacists are required to register, obtain a licence and become members of the professional association.

Only community pharmacists are allowed to dispense prescription drugs to the public. Druggists may also dispense OTC drugs to the public. The number of pharmacy outlets is restricted by a minimum number of customers (4000), geographical requirements (500 metres - distance between pharmacies) and by a minimum distance of 100 metres between a pharmacy and healthcare centre or hospital.

Ownership of a pharmacy is restricted to pharmacists only, and there is a limited number of branches or a limited number of branches in which the owner may hold a majority stake. Only after a number of years may the ownership of a specific pharmacy change. The possible business form of a pharmacy is not restricted.

Barriers for pharmacists from other EU countries exist in the form of language requirements.

Conduct regulation

A pharmacist may form a not partnership or merge with other pharmacists, druggists, wholesalers, insurance companies or general practitioners.

Opening hours are subjected to a maximum level. Issues such as floor space, advertising, outdoor and indoor signs and storage space are subjected to regulation. The presence of a pharmacist is required at all times.

The sale of non-pharmaceutical products is allowed to a limited extent. Pharmacists are allowed to provide diagnostic services, such as measuring blood sugar or blood pressure, etc. Internet pharmacies are not allowed.

Price regulation

Prices of prescription drugs are subjected to a maximum level. Prices of OTC drugs are unregulated. Profit margins are fixed per medicine by an absolute margin.

6.20.2 Data

Table 1 National data on the Pharmacy market

	Value	Additional remarks	
Total number of community	2,671	Date: June 2006	
pharmacy outlets (i.e. number of	2,684	2004	
locations)			
Number of inhabitants per	2,806	Date: Population size as per	
community pharmacy		1/1/2005 10,529,300 (Eurostat)	
Total number of community	5,752	Date: June 2006	
pharmacists			
Total number of employees	13,318	2004	
Total number of hospital	790	Date: June 2006	
pharmacists			
Total number of hospital	0	Hospital pharmacies do not	
pharmacists that are allowed to		dispense medicines to the general	
dispense prescription drugs to the		public. Hospital pharmacies	
public		dispense medicines to out-patients,	
		who have specific illnesses (e.g.	
		cancer, HIV) that are treated in	
		those hospitals. Therefore, hospital	
		pharmacists of those hospitals are	
		only allowed to dispense these	
		medicines to those specific	
		patients.	
Total number of other pharmacists	3,793	Date: June 2006	
(e.g. those in industry, research,			
education, etc.)			
Total number of other pharmacists	0	Dispensary to the general public is	
that are allowed to dispense		prohibited to community	
prescription drugs to the public		pharmacists.	

	Value	Additional remarks
Total number of non-pharmacists that are allowed to dispense prescription drugs to the public (e.g. general practitioners, veterinarians, etc.)	0	Dispensary to the general public is by community pharmacists is prohibited.
Total number of registered community pharmacists	5,752	Date: June 2006
Total number of community pharmacists with membership of a professional association	5,752	Date: June 2006
Percentage share of community pharmacist that are members of the professional association(s)	100%	Membership of the Ordem dos Farmacêuticos is compulsory.
Annual total number of people who begin a course of academic study to become pharmacists (on average between 2000 and 2005)	750	
Annual total number of people who successfully finished the course of academic study to become pharmacists (on average between 2000 and 2005)	478* or 516	Depending on the source used * Average between 2000 and 2004
Average turnover per community pharmacy outlet	964,344	
Average operating result per community pharmacy outlet	113,227	

Source: ECORYS questionnaire (2006), Eurostat

6.20.3 Overview

Education

Table 2 Educational requirements

	Scope	What law/regulation?
Degree and duration	Bachelor's degree + Master's	
	degree: 5.5 years	
	Compulsory practice: 6 months	
	Compulsory practice included in	
	Bachelor's degree + Master's	
	degree.	
	Location requirements: community	
	pharmacy (4 months) and hospital	
	pharmacy (2 months).	
Limitation on the number of	Yes	
students	Phase: Master's degree	
	Number: 889 (in 2006), 580 (in	
	2005) 134	
	Limitation: numerus fixus and	
	numerus clausus.	
Continuous training	Obligatory	Qualification of Ordem dos
	Enforced (+)	Farmacêuticos (internal regulation)
	Approximately 24 hours/year	
	average (*)	
	Continuous training is conducted by	
	the Pharmaceutical Society (Ordem	
	dos Farmacêuticos).	
	(+)The educational activities	
	undertaken are converted into	
	Professional Development Credits	
	(Créditos de Desenvolvimento	
	Profissional, CPD). The earning of	
	training credits is mandatory for the	
	renewal of the	
	registration/membership.	

¹³⁴ The difference between 2005 and 2006 is also due to the lower number of universities that offered the curriculum. The amounts of universities were, respectively, 5 public- and 4 private universities in 2006, against only 3 public universities in 2005.



Scope	What law/regulation?
(*) For renewal, one should at least	
earn 15 CDP points (<i>Créditos de</i>	
Desenvolvimento Profissional,	
CPD) during registration, i.e. within	
5 years. There is no direct relation	
between the number of training	
hours completed and CDPs. (1)	

Source: (1) ECORYS questionnaire (2006), (2) website FIP, (3) Ministry for Technology, Science and Higher Education (www.acessoensinosuperior.pt)

Registration, licensing and membership of professional organisation(s)

Table 3 Registration, licensing and membership of a professional body

	Туре	Scope	What law/regulation?
Registration, licensing or	Is it required?	Yes,	
membership of a		- registration with the	
regulatory body		Ordem dos	
		Farmacêuticosis	
		- registration with the	
		National Institute of	
		Medicines and Pharmacy	
		(Infarmed) (*)	
		- licence from the National	
		Institute of Medicines and	
		Pharmacy (Infarmed) (x)	
		- membership of the	
		Ordem dos	
		Farmacêuticosis (+)	
		(*) There are 2 registers	
		that are administered	
		independently for different	
		purposes.	
		(x) registration of Infarmed	
		constitutes a licence	
		(+) registration to Ordem	
		dos Farmacêuticosis	
		comes with membership.	
Requirements	Diploma/educational	Yes	Decree-Law 288/2001,
	requirements		10th November
	Practice (duration in	No	
	months)		
		No, except as	
		substitute(s) for the	
	Examination	educational requirements	

Туре	Scope	What law/regulation?
Declaration of good	No	
conduct		
Language	No	
requirement/other		
Nationality	No	
limitations/obligatory		
residency		
Number	5,752 (= 100%)	Date: June 2006
Restrictions on numbers?	No	
Cost structure	Annual fee: € 217,8	
	One-off fee: € 165	
Who administers the	The registers are	
register, list of licences of	administered	
list of members?	independently by the	
=		
•		
expire?		
Devenation massible?	,	
·	• •	
wnen?		
	Declaration of good conduct Language requirement/other Nationality limitations/obligatory residency Number Restrictions on numbers? Cost structure Who administers the register, list of licences of	Declaration of good conduct Language No requirement/other Nationality No limitations/obligatory residency Number 5,752 (= 100%) Restrictions on numbers? No Cost structure Annual fee: € 217,8 One-off fee: € 165 Who administers the register, list of licences of list of members? Independently by the Ordem dos Farmacêuticosis and Infarmed Does the registration, licence or membership expire? Revocation possible? Yes, as a disciplinary

Source: ECORYS questionnaire (2006)

Table 4 Professional bodies

Name	Scope	Membership
Associação Nacional das	It its remit, the National Association	Membership is voluntary.
Farmácias	of Pharmacies undertakes the	Coverage: almost 100%, the latest
(National Association of	following duties, amongst others:	data from the Associação reports
Pharmacies)	i) to create better conditions for	2,700 members*.
	pharmacists and pharmacies;	
	ii) to improve the quality of	* Note that this amount exceeds the
	pharmacies and of the services	number of pharmacy outlets in
	provided by these establishments;	Table 1.1. This is because of the
	iii) to cooperate with the State in the	inclusion of the number of outlets
	implementation of projects or	located in the autonomous regions:
	campaigns. (1)	Madeira and The Azores.
Ordem dos Farmacêuticos	Administers one of the registers	Membership is compulsory for all
(Pharmaceutical Society)	and provides legal and professional	professionals who perform actions
	assistance to its members.	prescribed in the Pharmaceutical
	Furthermore, the Society is active	Act
	in the provision and / or	(Acto Farmacêutico) (3)
	accreditation of continuous training	
	programmes. (1)	
Infarmed		

Source: ECORYS questionnaire (2006), (2) Website ANP, (3) Website PS

Rules on the profession

Table 5 Scope of the monopoly

		Scope	What law/regulation?
Professional monopoly	Who is allowed to	Pharmacists only	Decree-Law 48547 of
	dispense prescription		27th August 1968, Articles
	drugs?		29º and 97º
	Who is allowed to	Pharmacists and other	- Decree-Law 48547 of
	dispense OTC drugs?	outlets.	27th August 1968, Articles
			29º and 97º
		Other outlets: places	- Decree-Law 134/2005,
		allowed to sell non-	16th August
		reimbursed OTC drugs (*)	- Governmental Decree
			827/2005, 14 th September
		(*) Presence of a	- Governmental Decree
		pharmacists or pharmacist	367/72, 3 rd July, as
		technician required. The	amended
		pharmacist's technician	
		needs to possess the	
		professional recognition /	
		certificate of the General	
		Secretariat of the Ministry	
		of Health	
	Are there additional	Other outlets:	Same as above and
	requirements for non-	- Education / know-how	- Decree-Law 320/99, 11 th
	pharmacists to dispense		August
	drugs (both OTC drugs		
	and prescription drugs)?		

Source: ECORYS questionnaire (2006)

Rules and other obligations on establishing a pharmacy

Table 6 Ownership and diversification requirements

	Scope/conditions	Comments	What law/regulation?
Ownership restrictions on	Pharmacists only	Government regulation	- Law 2125, 20 th March
pharmacies			1965
			- Decree-Law 48547, 27th
			August 1968
Is ownership of more than		Government regulation	Same as above
one pharmacy allowed?			
		A pharmacy licence can	
		only be awarded to a	
		pharmacist or to a society	
		- in a collective	
		partnership (sociedade	
		em nome colectivo)	

7			7
	Scope/conditions	Comments	What law/regulation?
	No	- or in a share (quota)	
		arrangement if every	
		partner is a pharmacist	
		(sociedade por quotas).	
		A pharmacist cannot own	
		more than one pharmacy,	
		even if integrating into a	
		society.	
Are there restrictions on	No	Business forms that are	
the business forms of		allowed are:	
pharmacies?		- Sole practitioner	
		- Association	
		- Legal person / private	
		company	
		- Legal person / private	
		company with limited	
		liability	
How can one take over a	- by private agreement	There is no regulation with	- Law 2125, 20 th March
pharmacy?		respect to taking over a	1965
		pharmacy.	- Decree-Law 48547, 27th
		The transmission of the	August 1968
		pharmacy may be	
		motivated by the change	
		of ownership of the	
		property, namely, when	
		there is a change in the	
		proprietor; by constitution	
		of a society, alteration of	
		social part or quota of a	
		society. Equally, the	
		property can be	
		transmitted in the event of	
		the death of the	
		proprietor.	
What is the allocation	Public tender with specific	For individual candidates,	
mechanism for changes in	selection criteria of	the criteria are weighted	
ownership of pharmacies?	candidates.	as follows:	
		i) Professional activity in a	
	These criteria favour the	community or hospital	
	professional value-added	pharmacy; 1 point per	
	of the candidates and they	year, with a maximum of	
	are objective and	10 points.	
	transparent.		

	Scope/conditions	Comments	What law/regulation?
		ii) Residence in the district	, and the second
		(concelho) where the	
		pharmacy is being	
		opened; 1 point per year	
		with a maximum of 5.	
		In the case of a society,	
		the arithmetic average of	
		all partners is taken.	
		In cases where point	
		scores are equal,	
		preference is given to the	
		younger candidate.	
		When there is no age	
		difference, the candidate	
		who obtained the best	
		course average at	
		university will be	
		preferred.	
What requirements exist	- Minimum number of	Government regulation	The establishment of
with respect to the	inhabitants: 4000	, and the second	pharmacies is legally
location of pharmacies?	- Geographical distance:		organised through criteria
,	500 metres between		set by Governmental
	pharmacies (in a straight		Decree nº 936-A/99, 22nd
	line)		October.
	- Other: Minimum distance		
	of 100 metres between		
	pharmacy and healthcare		
	centre or hospital		
What barriers exist to	- language requirement	The required competence	
pharmacists from other		of speaking Portuguese.	
EU countries?			
Are Internet pharmacies	Prescription drugs: no		
allowed to operate?	OTC drugs: no		
Is co-operation of		The regulation in force	Government Regulation:
pharmacies with other		prohibits the association	(Decree-law nº 48 547,
professionals allowed?		of pharmacists with other	27th August 1968, Article
		healthcare professionals,	33)
		such as doctors, in the	
		management of a	
		pharmacy. It is also	
		forbidden for these	
		healthcare professionals	
		to be partners in a	
		contract with a pharmacist	

	Scope/conditions	Comments	What law/regulation?
	No	in order to receive a share	
		of the profits by the	
		dispensing of medicines	
Horizontal	Other pharmacies: no	Ownership of pharmacy	Government
partnerships/mergers	Druggists: no	cannot be associated with	
allowed?		other entities (including	
		pharmacies) for	
		commercial reasons.	
Vertical	Wholesalers: no	Exception for cooperative	Government
partnerships/mergers	Drug producers: no	system within the	
allowed?	Insurance companies: no	wholesalers.	
	General Practitioners: no		

Source: ECORYS questionnaire (2006)

Table 7 Operating requirements on pharmacies

	Scope	Comments	What law/regulation
Opening hours	- Minimum hours/24-hour	As a pharmaceutical	Governmental-Decree
	service	practice is considered by	256/81, 10th March
		law to be a service of	amended by
		public interest,	Governmental Decrees
		pharmacies are subject to	91/82, 361/82, 792/91 and
		a mandatory system	146/96.
		whereby access to	
		medicinal products and	
		pharmaceutical advice	
		must be available 24	
		hours a day, seven days a	
		week anywhere in the	
		country.	
		Therefore, in addition to	
		the normal opening hours,	
		there is regulation that	
		establishes the	
		functioning of pharmacies	
		on duty in order to ensure	
		the dispensing of	
		medicines in cases of	
		urgency.	
Design of the practice	Floor space/design: yes	All restrictions regulated	Several, including:
	Promotion: yes	by Government.	Decreto-Lei n.º 48547, de
	Outdoor signs: yes	The regulation aims to	27 de Agosto de 1968
	Indoor signs: yes	achieve a functional	Despacho de 4 de Março
	Shelf space: no	environment with	de 1970
	Storage space: yes (+)		

_	_	_	-
	Scope	Comments	What law/regulation
		conditions for a better	Despacho do Ministério
	(+) Control of storage	service to the public. It	da Saúde n.º 18/90, de 27
	conditions such as	ensures the same	de Dezembro
	temperature and humidity	standardised minimum	Despacho do Ministério
		quality of the pharmacy	da Saúde n.º 8/91, de 19
		facilities all over the	de Novembro
		country.	Deliberação n.º
		As far as promotion is	1500/2004, 7 de
		concerned, the regulation	Dezembro
		in force has the rational	
		use of medicines as its	
		final goal.	
Is the presence of a	Yes		Decree-Law 214/90 of
pharmacist required?			28 th June and Decree-
			Law 48 547 of 27th of
			August 1968
Is it required to stock all	- Delivery within a set	Article 63 of Decree-Law	Article 63 of Decree-Law
prescription drugs?	time: 24 hours (or 12	48547 of 27th August	48547 of 27th August
	hours, in some cases)	1968, establishes that	1968
		when the pharmacist does	Decree-Law 270/2002,
		not have the prescribed	2nd December
		medicine prescribed in	
		stock, he should be able	
		to provide it as soon as	
		possible, if the patient	
		wishes; the pharmacist is	
		not allowed to charge any	
		fee for this service.	
		Note that in certain cases,	
		legislation obliges the	
		pharmacist to supply the	
		medicinal product within	
		12 hours if it is not	
		available in the pharmacy.	
Product/service		There are limitations on	Article 63 of Decree-Law
differentiation		the kind of products	48547 of 27th August
- Sale of non-	Yes, limited (products	allowed to be sold. Only	1968
pharmaceutical	must be health-related)	health-related products	
products		are authorised. The	
allowed?		regulation in this field	
- Provision of	Yes (limited)	aims to protect	
diagnostic		consumers.	
services?			
Consumer registration	OTC drugs: no		
required?	Prescription drugs: no		

	Scope	Comments	What law/regulation
Can one operate a	Legally: yes	In fact, pharmacies are	
pharmacy without a	Economically: yes	not allowed to have	
contract with a health		contracts with health	
insurer?		insurers.	

Source: ECORYS questionnaire (2006)

Pricing

Table 8 Price control

What price?	What regulation?	Who regulates?
Price of prescription drugs	Maximum prices	Government, via the decision of the
		Ministry of Health
Price of OTC	Not regulated	
Profit margin	POM:	Government, via the decision of the
	Medicine related – fixed fee ("fixed	Ministry of Health
	profit margins")	

Source: ECORYS questionnaire (2006)

NPM free pricing

Since 16 September 2005, legislation is in force to allow the selling of Non-Prescription Medicines (NPM) outside pharmacies, through Decree-Law 134/2005 of 16th August, and Governmental-Decree 827/2005 of 14th September. Through this regulation, the prices of NPM have been free since 16 September.

The profit margins for reimbursed medicines changed in 2005: from 20% to 19.15% for pharmacists; and from 8% to 7.45% for wholesalers. The calculations for this margin are based on pharmacy prices (public price) excluding VAT (5%) (Portaria n° 618-A/2005, 27th July).

Other

The Portuguese Government has recently announced that there will be changes to the law governing national pharmacies in the near future, namely in repect of the property of pharmacies, number of inhabitants per pharmacy and the distance between pharmacies.

References

- Portuguese Pharmaceutical Society, 2005 (used for sector information);
- Pharmacy Faculties and Superior Institutes (used for sector information);
- Website Association Nationale des Pharmacies, http://www.anf.pt/;
- Website Pharmaceutical Society, http://www.ordemfarmaceuticos.pt/;
- Website International Pharmaceutical Federation, https://213.206.88.26/www2/;
- ECORYS questionnaire.